

# PAGERS AND AIRTIME SERVICES ORDERING PROCEDURES

## CONTRACT RATES

### PURCHASE OF PAGERS

The contractor's rate factor multiplied by the Manufactures Suggested Retail Price (MSRP) or contractor's published retail price (Contract Rider B1) will determine the cost to the State.

	Motorola	Sony	Canamex	Escalation rate. #
AirTouch	0.00			5%
Arch	.71		.71	0%
Metrocall	1.00			3%
Pagenet	.95	.95		0%
Professional Network	.67			0%

Example

If the MSRP or contractor's published retail price (Contract Rider B1) for a new pager is \$100.00 and the rate factor is .7, the cost to the State is \$70.00.

#Escalation rate (See Contract Rider A for details)

### RENTAL OF PAGERS

The contractor's rate factor multiplied by the Manufactures Suggested Retail Price (MSRP) or contractor's published retail price (Contract Rider B1) will determine the cost to the State.

	Motorola	Sony	Insurance rate Per unit per month	Percentage applied toward purchase *	Escalation rate year 4 #
Arch	0.00		\$1.50	0%	0%
Metrocall	.0144		\$0.50	50%	3%
Pagenet	.050	.050	\$0.75	50%	0%

Example

If the MSRP or contractor's published retail (Contract Rider B1) price for a new pager is \$100.00 and the rate factor is .7, the cost to the State is \$70.00.

### BLANKET INSURANCE PROGRAM FOR LOST OR STOLEN RENTAL ITEMS -- See attached contract Rider A item #13 for details

\* If the agency desires to purchase a pager on rent, the contractor will apply \_\_\_\_% of the monthly rental toward the purchase of the pager. (See Contract Rider A for details).

# Escalation rate (See Contract Rider A for details)

### AIRTIME SERVICE

The contractor's rate factor multiplied by the Manufactures Suggested Airtime Price (MSRP) or contractor's published airtime price (Contract Rider B2) will determine the cost to the State.

Caltrans District	Airtouch	Arch	Motorcall	Pagenet	Professional Network
1	0.0		.40		.050
2	0.0		.40		.050
3	0.0	.71	.40	.95	
4	0.0	.71	.40	.95	
5	0.0	.71	.40	.95	
6	0.0	.71	.40	.95	
7	0.0	.71	.40	.95	
8	0.0	.71	.40	.95	

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9	0.0	.71	.40		
10	0.0	.71	.40	.95	
11	0.0	.71	.40	.95	
12	0.0	.71	.40	.95	
Escalation rate for year 4 #	5%	0%	3%	0%	0%

Example

If the MSRP or contractor's published airtime price (Contract Rider B2) for a new pager is \$20.00 and the rate factor is .7, the cost to the State is \$14.00.

# Escalation rate (See Contract Rider A for details)

## RENTAL & AIRTIME

The contractor's rate factor multiplied by the Manufactures Suggested rental/Airtime Price (MSRP) or contractor's published rental/time price (Contract Rider B3) will determine the cost to the State.

Caltrans District	Airtouch	Arch	Metorcall	Pagenet	Professional Network
1	1.0	.71	.40		
2	1.0	.71	.40		
3	1.0	.71	.40	.95	
4	1.0	.71	.40	.95	
5	1.0	.71	.40	.95	
6	1.0	.71	.40	.95	
7	1.0	.71	.40	.95	
8	1.0	.71	.40	.95	
9	1.0	.71	.40		
10	1.0	.71	.40	.95	
11	1.0	.71	.40	.95	
12	1.0	.71	.40	.95	
Blanket insurance rate per unit per month	\$2.00	\$1.50	\$0.50	\$0.75	
Percentage applied toward purchase *	0%	0%	14%	50%	
Escalation rate for year 4 #	5%	0%	3%	0%	

Example

If the MSRP or contractor's published rental/airtime price (Contract Rider B3) for a new pager is \$20.00 and the rate factor is .7 the cost to the State is \$14.00

## BLANKET INSURANCE PROGRAM FOR LOST OR STOLEN RENTAL ITEMS - See attached contract Rider A item #13 for details

\* If the agency desires to purchase a pager on rent, the contractor will apply \_\_\_\_% of the monthly rental toward the purchase of the pager. (See Contract Rider A for details).

# Escalation rate (See Contract Rider A for details)